

2021 Income Disclosure Statement

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RENATUS[®]

YOUR WAY TO WEALTH AND PROSPERITY!

1312 West 75 North, Centerville, UT 84014

<p>How can I become an ICM?</p>	<p>To Become an Independent Contracted Marketer (ICM):</p> <ul style="list-style-type: none"> ▪ Fill out the ICM Application and sign the ICM Agreement. ▪ Agree to comply with the ICM Guide, other Renatus ICM policies, and applicable laws. ▪ Pay \$197 annual fee, which covers the cost of access to the back-office Helios website (no other purchase is required). 					
<p>How much did ICMs who joined in 2020 earn from sales of the Renatus Education Services?</p> <p>How does that compare with what ICMs who joined in 2019 made in 2019?</p>	<p>ICMs are paid commissions on sales of the Renatus Education Services, as set forth in the Earnings Plan. Below is the breakdown of the gross commission income of ICMs who joined in 2020 and finished the year (calculations exclude ICM fee and any other expenses).* In this section, ICMs who joined during the year referenced and finished out the year as ICMs are referred to as "New ICMs."</p> <table border="1" data-bbox="412 682 1560 1119"> <thead> <tr> <th data-bbox="412 682 1003 724">2020</th> <th data-bbox="1011 682 1560 724">2019</th> </tr> </thead> <tbody> <tr> <td data-bbox="412 730 1003 1119"> <ul style="list-style-type: none"> ▪ There were 1178 New ICMS in 2020. ▪ 1072 New ICMs (91% of all New ICMs) made \$0 in 2020. ▪ 106 New ICMs (the 9% who made > \$0) made an average of \$829.34 in 2020. ▪ The top 10 earning New ICMs (who made > 0) made an average of \$4,621.64 in 2020. ▪ The top earning ICM who joined in 2020 made \$10,062.47 in 2020. </td> <td data-bbox="1011 730 1560 1119"> <ul style="list-style-type: none"> ▪ There were 989 New ICMS in 2019. ▪ 675 New ICMs (68% of all New ICMs) made \$0 in 2019. ▪ 314 New ICMs (the 32% who made > 0) made an average of \$3098 in 2019. ▪ The top 32 earning New ICMs (the top 10.1% of New ICMS who made > 0) made an average of \$19,875 in 2019. ▪ The top 4 earning New ICMs (the Top 1.3% of those who made > 0) made an average of \$52,994 in 2019. </td> </tr> </tbody> </table>		2020	2019	<ul style="list-style-type: none"> ▪ There were 1178 New ICMS in 2020. ▪ 1072 New ICMs (91% of all New ICMs) made \$0 in 2020. ▪ 106 New ICMs (the 9% who made > \$0) made an average of \$829.34 in 2020. ▪ The top 10 earning New ICMs (who made > 0) made an average of \$4,621.64 in 2020. ▪ The top earning ICM who joined in 2020 made \$10,062.47 in 2020. 	<ul style="list-style-type: none"> ▪ There were 989 New ICMS in 2019. ▪ 675 New ICMs (68% of all New ICMs) made \$0 in 2019. ▪ 314 New ICMs (the 32% who made > 0) made an average of \$3098 in 2019. ▪ The top 32 earning New ICMs (the top 10.1% of New ICMS who made > 0) made an average of \$19,875 in 2019. ▪ The top 4 earning New ICMs (the Top 1.3% of those who made > 0) made an average of \$52,994 in 2019.
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<p>How much did ICMs who joined before 2020 earn from sales of the Renatus Education Services in 2020?</p> <p>How does that compare with what ICMs who joined before 2019 earned in 2019?</p>	<p>Below is the breakdown of the gross commission income of ICMs with more than one year of experience in 2020 (calculations exclude ICM fee and any other expenses).* In this section, ICMs who joined prior to the year referenced are referred to as "Experienced ICMs" or "EICMs."</p> <table border="1" data-bbox="412 1270 1560 1707"> <thead> <tr> <th data-bbox="412 1270 1003 1312">2020</th> <th data-bbox="1011 1270 1560 1312">2019</th> </tr> </thead> <tbody> <tr> <td data-bbox="412 1318 1003 1707"> <ul style="list-style-type: none"> ▪ There were 2751 EICMs in 2020. ▪ 1699 EICMs (61.76% of all EICMS) made \$0 in 2020. ▪ 1052 EICMS (the 38.24% who made >0) made an average of \$8,794.64 in 2020. ▪ 105 EICMs (the top 10% of those who made > \$0) made an average of \$66,039.44 in 2020. ▪ 10 EICMS (the top 1% of those who made > \$0) made an average of \$330,214.93 in 2020. </td> <td data-bbox="1011 1318 1560 1707"> <ul style="list-style-type: none"> ▪ There were 1604 Experienced ICMs 2019. ▪ 867 of EICMS (54% of total EICMS) made \$0 in 2019. ▪ 737 EICMs (the 46 % who made > 0) averaged \$12,158 in 2019. ▪ 74 EICMS (the top 10.1% of those who made >\$0) made \$83,771 in 2019. ▪ 8 EICMS (the top 1% of those who made > \$0) made \$315,522 in 2019. </td> </tr> </tbody> </table>		2020	2019	<ul style="list-style-type: none"> ▪ There were 2751 EICMs in 2020. ▪ 1699 EICMs (61.76% of all EICMS) made \$0 in 2020. ▪ 1052 EICMS (the 38.24% who made >0) made an average of \$8,794.64 in 2020. ▪ 105 EICMs (the top 10% of those who made > \$0) made an average of \$66,039.44 in 2020. ▪ 10 EICMS (the top 1% of those who made > \$0) made an average of \$330,214.93 in 2020. 	<ul style="list-style-type: none"> ▪ There were 1604 Experienced ICMs 2019. ▪ 867 of EICMS (54% of total EICMS) made \$0 in 2019. ▪ 737 EICMs (the 46 % who made > 0) averaged \$12,158 in 2019. ▪ 74 EICMS (the top 10.1% of those who made >\$0) made \$83,771 in 2019. ▪ 8 EICMS (the top 1% of those who made > \$0) made \$315,522 in 2019.
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<p>What is the refund policy?</p>	<p>You can withdraw as an ICM and receive a full refund of your ICM fee within 90 days after sign-up, provided you didn't earn any commissions. To withdraw and request a refund, email customerservice@myrenatus.com.</p>					

* From March through December of 2020, Covid greatly reduced the number of in-person meetings with prospective customers, resulting in sales numbers that were lower than in previous years. To provide an idea of results in a typical year, we have shown comparable sales numbers from 2019 next to those from 2020.

This income disclosure is not a projection of the money you or anyone else will make as an ICM. Making money as an ICM requires significant time and effort. This is not a "get rich quick" scheme. There are no guarantees of success.